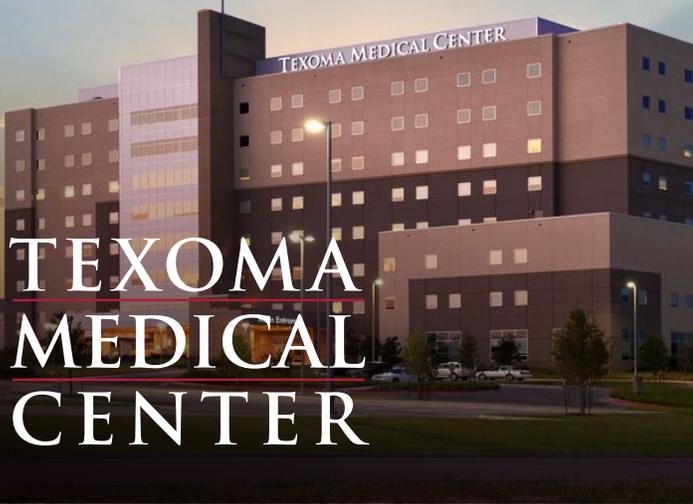




TEXOMA MEDICAL CENTER



CASE STUDY

Health Care

TEXOMA MEDICAL CENTER – DENISON, TX



CLIENT: Texoma Medical Center (TMC) is an acute care hospital with a medical staff of 300+ physicians and 3,000 employees. The hospital offers major specialty services – including cardiovascular services, behavioral health and neurosurgery – across a number of locations throughout the Texoma region.



CHALLENGE: Texoma Medical Center experienced significant growth after becoming part of Universal Health Services. Over an 8 year period, their acquisition footprint had grown from an original five off-site locations to more than twenty. “Our T1 lines had become too slow and costly for the demands of our ever increasing network,” stated IT/Telecommunications Director Lisa Engle.

“Because hospitals like TMC utilize such a significant amount of data transmitting electronic files, we were in dire need of a reliable and cost effective technology upgrade that would connect all of our off-site facilities to the main hospital. We knew it would take several years to roll out fiber to all of our remote locations, but ultimately we knew it would be a very worthy investment.”



SOLUTION: In order to plan for their continual off-site growth, Cable ONE Business provided the main Texoma Medical Center with a 200 Mbps Dedicated Internet Access fiber-optic service. And over the years as their network has grown, each satellite location has been set up with a 10-100 Mbps connection in order to meet current and future data demands. In regard to their decision to go with a fiber-optic solution, Engle expressed

“Cable ONE Business has been an excellent partner, providing the services needed for our organization’s growth year after year.”

Lisa Engle

IT/Telecommunications Director, Texoma Medical Center

“Cable ONE Business presented us with a great solution with their fiber-optic offerings. It has provided us with the speed and bandwidth we need as well as being surprisingly very price competitive.”