



CLIENT

The Hampton Inn & Suites located in Prescott Valley, Arizona prides itself on offering guests a comfortable stay in a convenient location. The hotel has a TripAdvisor traveler rating of 4.5/5, based on over 400 reviews.



CHALLENGE

The hotel provides Internet access in 118 rooms. Guests increasingly are traveling with two or more devices, and streaming and downloading content during their stay. As a result, the demand for reliable, high-speed Internet also is steadily increasing.

“Without Cable ONE’s fiber backbone, we wouldn’t have the bandwidth to meet our customers’ demand.”

– Dane Beck, Owner & General Manager,
Hampton Inn & Suites Prescott Valley



SOLUTION

Dedicated Internet Access from Cable ONE Business provides Hampton Inn & Suites Prescott Valley with a 20 Mbps symmetrical Internet connection to meet the hotel’s capacity challenges.

“We actually lobbied to get Cable ONE,” says Dane Beck, the owner and General Manager. “My dedicated sales rep got me all the information, all the specs, everything that was needed... They worked very hard to earn the business.”

With support from Cable ONE’s state-of-the-art, nationwide fiber backbone, guests of Hampton Inn & Suites Prescott Valley have experienced only one outage in four years. And with scalable bandwidth options, the hotel can continue to exceed guest expectations, while meeting the ever-increasing demand for bandwidth and speed.

“The service is excellent,” says Dane. “When we needed to increase bandwidth, it was just a phone call away. It was a seamless process.”